

Message Text

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ACTION EB-11

INFO OCT-01 EUR-25 ISO-00 PA-04 PRS-01 USIA-15 CIAE-00

INR-10 NSAE-00 RSC-01 TRSE-00 L-03 DRC-01 /072 W

----- 108362

R 121336Z DEC 73

FM AMEMBASSY MOSCOW

TO SECSTATE WASHDC 4574

INFO USDOC WASHDC

AMCONSUL LENINGRAD BY POUCH

AMEMBASSY STOCKHOLM

LIMITED OFFICIAL USE MOSCOW 15501

E.O. 11652: N/A

TAGS: ETRD, UR US

SUBJ: INTERCONTINENTAL HOTEL CORPORATION NEGOTIATIONS IN MOSCOW

REF: MOSCOW A-333

1. ARRIVING MOSCOW YESTERDAY, INTERCONTINENTAL HOTEL CORPORATION (IHC) REPRESENTATIVE ERIC BLEICH CONFERRED AT LENGTH WITH INTOURIST CHIEF BOYCHENKO AND WILL BEGIN NEGOTIATIONS DEC 12 ON CONTRACT FOR CONSTRUCTION TWO LUXURY HOTELS UNDER IHC AUSPICES. AS PROJECTED, ONE OF TWO 700-800 BED HOTELS WOULD BE LOCATED LENINGRAD, OTHER KIEV, BOTH TO BE ERECTED BY SKONSKA CEMENTGURIET OF STOCKHOLM. ACCORDING BLEICH, SWEDISH LOAN COVERING 85 PERCENT OF TOTAL BUILDING COSTS ALREADY ARRANGED AT SIX AND ONE-HALF PERCENT INTEREST, AND SOV SIDE HAS AGREED 250-300 SWEDISH LABORERS WILL LIVE USSR WHILE WORKING ON CONSTRUCTION.

2. IHC NEGOTIATING POSITION CALLS FOR IHC TO ENSURE COMPLETION OF HOTELS AND TRAINING OF OPERATING PERSONNEL WITHIN THREE YEARS. BOYCHENKO FLATLY EXCLUDED POSSIBILITY JOINT IHC/SOVIET MANAGEMENT.

3. DURING THREE-HOUR MEETING, BOYCHENKO ALSO EXPRESSED IRRITATION
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THAT HOTEL PROJECTED FOR NEW INTERNATIONAL TRADE CENTER
TO BE CONTROLLED BY USSR CHAMBER OF COMMERCE AND PRESSED

BLEICH TO LOBBY WITH CHAMBER IN FAVOR INTOURIST OPERATION
THAT FACILITY.MELENCAMP

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: CONSTRUCTION, NEGOTIATIONS, HOTELS, LOANS
Control Number: n/a
Copy: SINGLE
Draft Date: 12 DEC 1973
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: smithrj
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1973MOSCOW15501
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: n/a
From: MOSCOW
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1973/newtext/t19731229/aaaaavld.tel
Line Count: 63
Locator: TEXT ON-LINE
Office: ACTION EB
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators:
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: MOSCOW A-333
Review Action: RELEASED, APPROVED
Review Authority: smithrj
Review Comment: n/a
Review Content Flags:
Review Date: 27 SEP 2001
Review Event:
Review Exemptions: n/a
Review History: RELEASED <27-Sep-2001 by martinml>; APPROVED <29-Nov-2001 by smithrj>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: INTERCONTINENTAL HOTEL CORPORATION NEGOTIATIONS IN MOSCOW
TAGS: ETRD, UR, US
To: STATE
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005